

# MyWoWo s.r.l.

# WHO ARE WE?



**MyWoWo** creates and distributes high quality **multi-language audio content**. The audio content are not longer than 3 minutes, they are spoken in youthful language and are developed for smartphones.

#### **OUR NUMBERS:**

9500 audio content created

**31** cities (in 18 months)

7 languages (IT, FR, SP, DE, ENUS, RU, CHMA)

> 450 audio content created a month thanks to:

**10** authors + **14** professional translators + **28** professional speakers

#### **GUARANTEED QUALITY:**

A team of professionals ensure the audio content's quality and originality. <u>All content are</u> <u>owned by MyWoWo s.r.l. and not copied from</u> <u>third parties.</u>



**Stefano Zuffi** Art historian, He has published over 100 volumes worldwide.



Alessandro Golinelli Novel writer, theatrical and television director.



Davide Tortorella National tv and radio author



### **SOME EXAMPLES:**









### **BPC Investment s.r.l.**

(Company that invests in innovative startups)

### Oxer s.r.l.

(Family owner of «La Settimana Enigmistica», One of the most famous Italian magazine)

#### LA SETTIMANA ENIGMISTICA

### Tip Spa via StarTip

(Merchant Bank quoted on the stock Exchange)



## AUDIO CONTENT AVAILABLE

The available cities are visited annually by the <b>55% of world tourists</b>						ITALY	N° FILES	N° LANGUAGES
						MILAN	62	7
						FLORENCE	83	7
EUROPE	N°	N° LANGUAGES	WORLD	N° FILES	N° LANGUAGES	VENICE	85	7
	FILES					ROME	84	7
PARIS	87	7	BEJING	48	7	PISA	13	7
MADRID	86	7	NEW YORK	52	7	NAPLES	59	7
LONDON	70	7	MIAMI	32	7	TURIN	47	7
BERLIN	44	7	HONG KONG	46	7	ASSISI	22	7
PRAGUE	34	7	WASHINGTON	41	7	LECCE	16	7
BARCELONA	52	7	ТОКҮО	44	7	VERONA	20	7
ATHENS	43	7	SINGAPORE	28	7	TRENTO	22	7
AMSTERDAM	35	7	DUBAI	19	7	BERGAMO	22	7
			DUDAI	19	1	PALERMO	31	7
						CINQUE TERRE	11	7

## HOW ARE THOSE AUDIO CONTENT DISTRIBUTED

At the moment we distribute our audio content through **2 own Apps** and through partners. We are developing our APIs to facilitate the integration with third parties.

#### **OWN APPS**

#### B2C



#### MyWoWo

App available in a free mode where are contained all contents available.

It contains as well a section where is possible to post social pictures, to play cultural games and to buy tickets.





#### **TravelMate**

Allows a tourist company to present its business with: services. promotions, partners and events to help with the upsell of ancillary services.

Audio content in white label version.



#### **Manet Mobile**

PARTNER

Manet is an innovative solution for hotels, B&Bs, vacation rentals and their guests with 3,000 devices in Italy and Europe.

# WHAT IS TRAVELMATE

TravelMate is a white-label app b2b for the tourism industry that allows a business to have its own app with audio content of the city that tourists are visiting.

The «tourist company» has the opportunity to create through a simple control panel the app in **7 languages.** 

The tourist will need only to set up TravelMate through a link shared by email or through a unique PIN generated by the business.

TravelMate allows a business to show its services, promotions, partners and local events.

In addition the tourist will have the opportunity to have a «travel mate» that with audio content will tell and explain the wonders of the world.



## « AUDIO FUNNEL »

Tourists are willing to pay and to listen to high quality audio content and our reports are demonstrating it in both cases: in our B2C App and as well through partners:

#### MYWOWO APP - CONVERSION RATE: 10,22%



3728 Number of download\*

381

Number of users that bought the content

\* Test performed between October and November 2017

#### MANET MOBILE - CONVERSION RATE: 4,46%



\*\* Test performed on June 2018

# To allow million of travellers to benefit of smart and innovative audio content in their language of the cities they are visiting in order to improve their experience!

### WHY MYWOWO CAN HELP THE HOSPITALITY INDUSTRY?





Helps hotels to differentiate their offer and gain better reputation.



Increase time spent on "chain mobile apps" thanks to the audio content directly listened on it.



All content professionally spoken in 7 languages and more than 30 cities available.



Thanks to this new service there is a possible new channel of revenue for hotels.



# **THANK YOU**

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