



ARCARIVS[®]
LUXGUARD

LUXURY,
TECHNOLOGY
& BEAUTY

COMPANY
PROFILE

WHY ARCARIUS?

Consumer insight shows that technology, security and design are all integral to the luxury hotel experience. ARCARIUS is a world-leader in all three areas.

The most valuable object for a guest maybe a watch, a piece of jewellery, or something of more sentimental value. Whatever the treasured object, the guest needs to know that their valuables will be protected to the highest possible standards.

Until now, the safe was always considered an amenity, opposed to a design feature or unique selling point. The majority of brands of safe are very easy to open using search engines and video sharing websites that resulted in the safe becoming a DISSERVICE. Using the latest INNOVATION in engineering and technology, ARCARIUS is disrupting and transforming the global safe industry.

SECURITY IS OUR AIM;
GERMAN ENGINEERING WITH ITALIAN STYLE



MADE
IN
GERMANY



ARCARIUS

LUXGUARD

Customers travel with valuable possessions, and as humans, we often put enormous worth on objects that make us feel 'complete.

Research has told us that conventional hotel safes are simply not secure. ARCARIUS has created a new benchmark in hotel safe security.

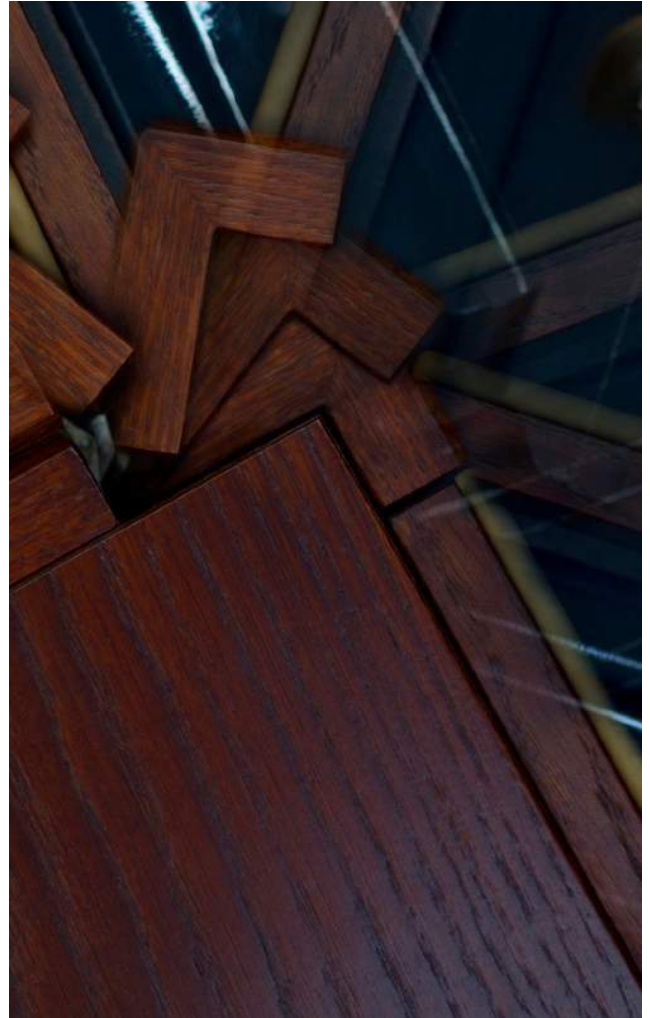
ARCARIUS are manufacturers of exceptionally attractive, high-tech safes for the sophisticated traveller.

SECURITY IS THE MOST PRESSING
ISSUE IN THE WORLD TODAY

ARCARIUS is committed to constant innovation and passionate about aesthetic; incorporating Italian design, German engineering, fine craftsmanship and the most advanced security systems available.

ARCARIUS has elevated the hotel safe.

ARCARIUS safes are design objects. This sensation of 'freedom' instils a sense of confidence and ownership in the guest; confidence in the efficiency of the safe itself and in the management of the hotel.



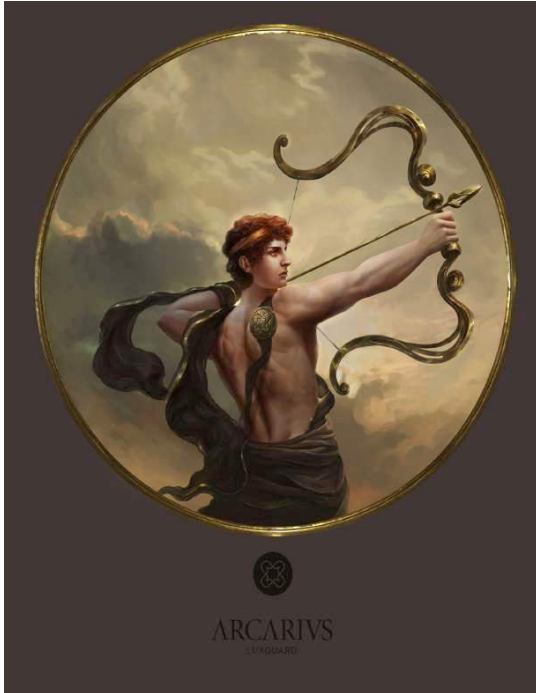
ARCARIUS safes are made to order; all interfaces can be combined to suit the clients needs.

NO MORE MASTER
CODES OR MASTER KEY

THE ONLY ONE BUTTON
SAFE IN THE WORLD

ARCARIUS[®]

LUXGUARD



THE HISTORY OF ARCARIUS

In Imperial Rome, “ARCARIUS” was the name given to the guardians of strong boxes –centurions, tasked with protecting valuables day and night.

In 2012, CEO Christian Perdomo set out to create an object that represented this tenacity and sense of total security.

His quest was defined by inquietude. To him, it seemed nonsensical that luxury hotels continue to use poor quality safes, objects that are so unattractive, they are always hidden away in a wardrobe.

Drawing on a lifetime of experience in the security industry, Perdomo collaborated with designers, architects, engineers, artisans and experts in technology to redefine the hotel safe.

Every element of ARCARIUS safes has a backstory.



THE MILESTONES

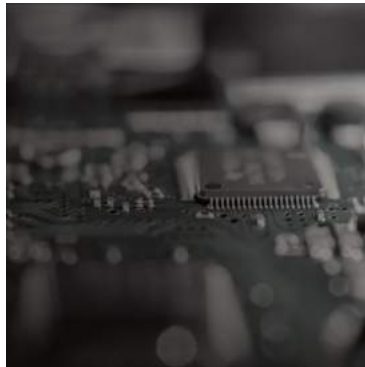
1969

Beginning of a family business in hotel safes and security.



2000

First marketing report undertaken of designer safes for the luxury market.

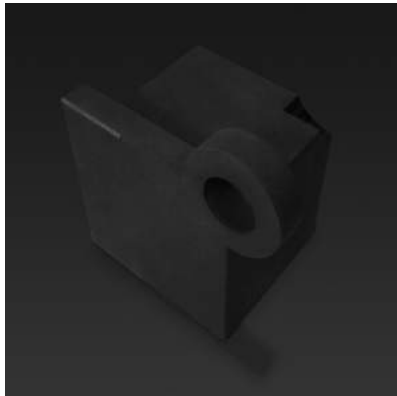


2009 and 2010

A new version developed, followed by an even more advanced Version 3.0, after only 1 year.

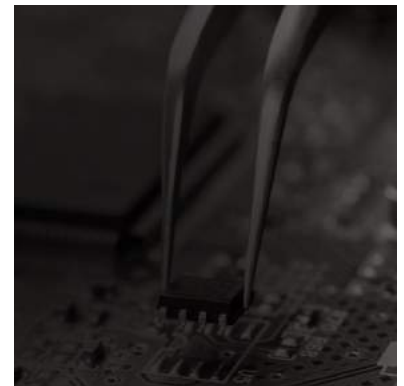
2004

First designs made.



2006

First advanced electronic interface developed.



2012

ARCARIUS is created.



2014 and 2015

A new marketing report is carried out with the Ecole Hotellerie Lausanne. New designs are developed.



2016

New designs are launched.



TOP 5 - BEST IN CLASS FEATURES

1. The only safe company in the world that provides the guests with a smart phone APP MONITORING SERVICE, that triggers a message whenever the safe is opened or moved in anyway, through our PATENTED SOFTWARE.
2. The safe is a DESIGN OBJECT, that is incorporated into the overall design scheme of the room and acts as a focal point or USP for the property.
3. The safe connects to a biometric identification control system; MASTER KEYS OR MASTER CODES are no longer necessary. Authorized staff biometric identification and guest ID will be required to open the safe with the guest in attendance.
4. The INTELLIGENT SAFE – IOT. All luxury collection safes are equipped with sensors and a silent alarm. There is also anti manipulation technology and security seals.
5. Engineered using HIGH SECURITY REINFORCED STEEL to create a structure that provides GUESTS PEACE OF MIND.

SECURITY IS OUR AIM;
GERMAN ENGINEERING WITH ITALIAN STYLE



A HIGHER UNIT COST BUT A SMALL PRICE TO PAY FOR INCREASED SECURITY

ARCARIUS	COMPETITORS
HIGH SECURITY SAFES, CERTIFICATE VDMA CLASS B	GENERAL LACK OF SECURITY "SAFES" ARE OFTEN EASY TO OPEN https://youtu.be/d7Uj6gPjX18 .
CERTIFIED HIGH SECURITY VDS BANK LOCKING SYSTEM	STANDARD MOTOR LOCKING SYSTEM
INTERFACE-LOCK COMMUNICATION ENCRYPTED	CABLE LOCK-INTERFACE, OFTEN EASY TO MANIPULATE-OPEN
FIRE PROOF DOUBLE WALL REINFORCED STEEL, WITH FIRE RESISTANCE MATERIAL AGAINST DUST, FLAME, GASES...	METAL BODY CASING
HIGH SECURITY HINGES 180 DEGREES OPEN POSSIBLE	STANDARD HINGES, FAILS UNDER HIGH TEMPERATURES
EQUIPED WITH SENSORS, DETECT ATTACKS	NO
SENSOR ANTI MANIPULATION	NO

SECURITY IS OUR AIM;
 GERMAN ENGINEERING WITH ITALIAN STYLE



A HIGHER UNIT COST BUT A SMALL PRICE TO PAY FOR INCREASED SECURITY

ARCARIUS	COMPETITORS
CRITICAL PARTS ARE SEALED	NO
PATENTED CONTROL SW, SEND ALARMS, REGISTER ALL OPERATIONS	NO
APP FOR SMARTPHONE, SEND NOTIFICATIONS TO HOTEL GUESTS	NO
NO MASTER CODES OR MASTER KEY ONLY FINGERPRINT RECOGNITION ALLOWED FOR EMERGENCY OPEN	NO
WIFI COMMUNICATIONS ENCRYPTED, NSA STANDARD AES 256	NO
PANIC CODE WITH SILENT ALARM FOR HOTEL GUEST	NO
CONNECTION TO PMS POSSIBLE	NO
USER FRIENDLY INTERFACE, WORLD FIRST ONE BUTTON SAFE	NO



ARCARIUS

LUXGUARD



5

REASONS THAT MAKES ARCARIUS THE GLOBAL LEADER

80%

of guests associate a strong and reliable safe to a quiet and relaxing stay.

83%

of guests wish to control the safe through their smartphone Arcarius App.

1st

Hotel Safe in the World with App for monitoring movement & High security certified locking system.
Hotel Safe in the World that does not require any master code or key; biometric technology.

80%

of guests use the Arcarius room safe, during their stay

99%

of Hotel staff love our safes because; low maintenance costs and made in Germany quality.
of Hotel staff love our safes because; no more angry guests in reception anymore due to the safe.

‘LUXURY IS IN EACH DETAIL’

PREMIUM COLLECTION - TITAN



Model TITAN,
LAPTOP SIZE

21cm x 44cm x 47cm
8,27" X 17,32" X 18,50"



Model TITAN, TO,
TOP OPENING

13cm x 40cm x 35cm
5.12" x 15.75" x 13.78"



Both models include a premium combination locking system and a selection of material finish options from library stock.

SECURITY IS OUR AIM;
GERMAN ENGINEERING WITH ITALIAN STYLE

ARCARIVS[®]
LUXGUARD

PRESTIGE COLLECTION -HERMES



Model ARCHERMES
LAPTOP SIZE

21cm x44cm x47cm
9,84" X 18,90" X 18,50"



Model ARCHERMES
MEDIUM SIZE

54cm x52cm x47cm
21,26" X 20,47" X 18,50"

Both models include a high security locking system and a selection of material finish options from library stock.

ARCARIVS[®]
LUXGUARD

LUXURY COLLECTION -LARES



Model ARCLARES
LAPTOP SIZE

25cm x 48cm x 49cm
9,84" X 18,90" X 19,29"



Model ARCLARES
MEDIUM SIZE

54cm x 52cm x 49cm
21,26" X 20,47" X 19,29"

Both models include a Certified VDMA Safe with VDS locking system and special material finish options from library stock.

ARCARIVS[®]
LUXGUARD

LUXURY COLLECTION - CERES



Model ARCCERES
LAPTOP SIZE

25cm x 48cm x 49cm
9,84" X 18,90" X 19,29"



Model ARCCERES
MEDIUM SIZE

54cm x 52cm x 49cm
21,26" X 20,47" X 19,29"



Both models include a Certified VDMA Safe with VDS locking system and special material finish options from library stock.

ARCARIVS[®]
LUXGUARD

LUXURY COLLECTION -DIANA



Model ARCDIANA
LAPTOP SIZE

25cm x48cm x49cm
9,84" X 18,90" X 19,29"



Model ARCDIANA
MEDIUM SIZE

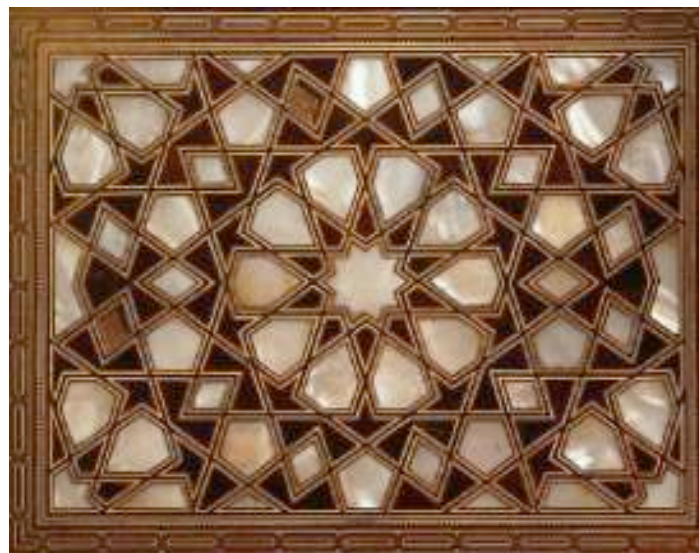
54cm x52cm x49cm
21,26" X 20,47" X 19,29"

Both models include a Certified VDMA Safe with VDS locking system and special material finish options from library stock.

ARCARIVS[®]

LUXGUARD

SOME OF OUR SPECIAL PROJECTS



SOME OF OUR SPECIAL PROJECTS



BEFORE

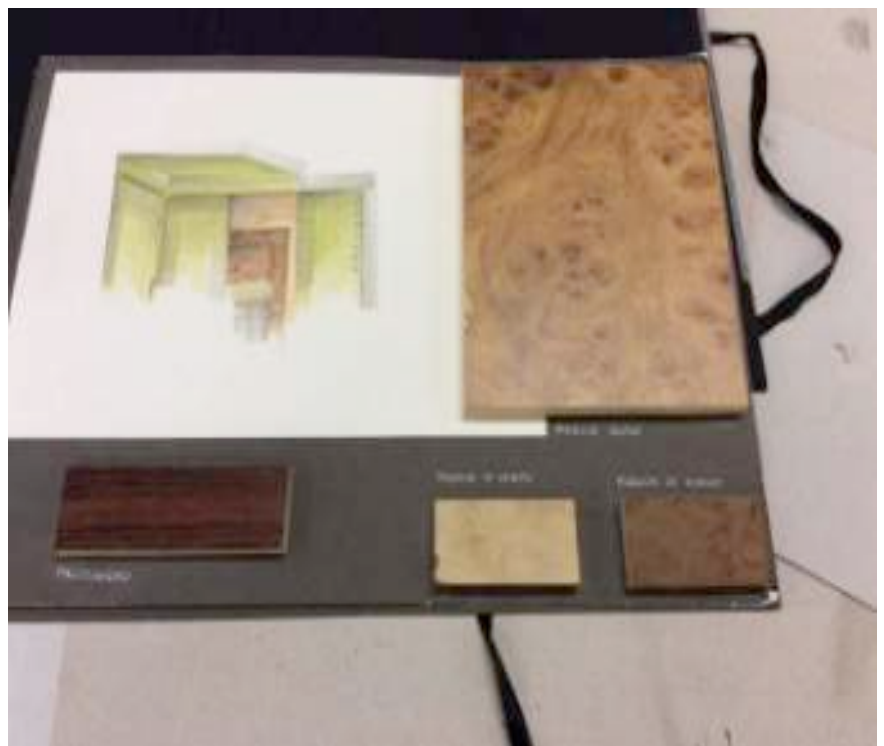


AFTER

■ MADE
■ IN
■ GERMANY



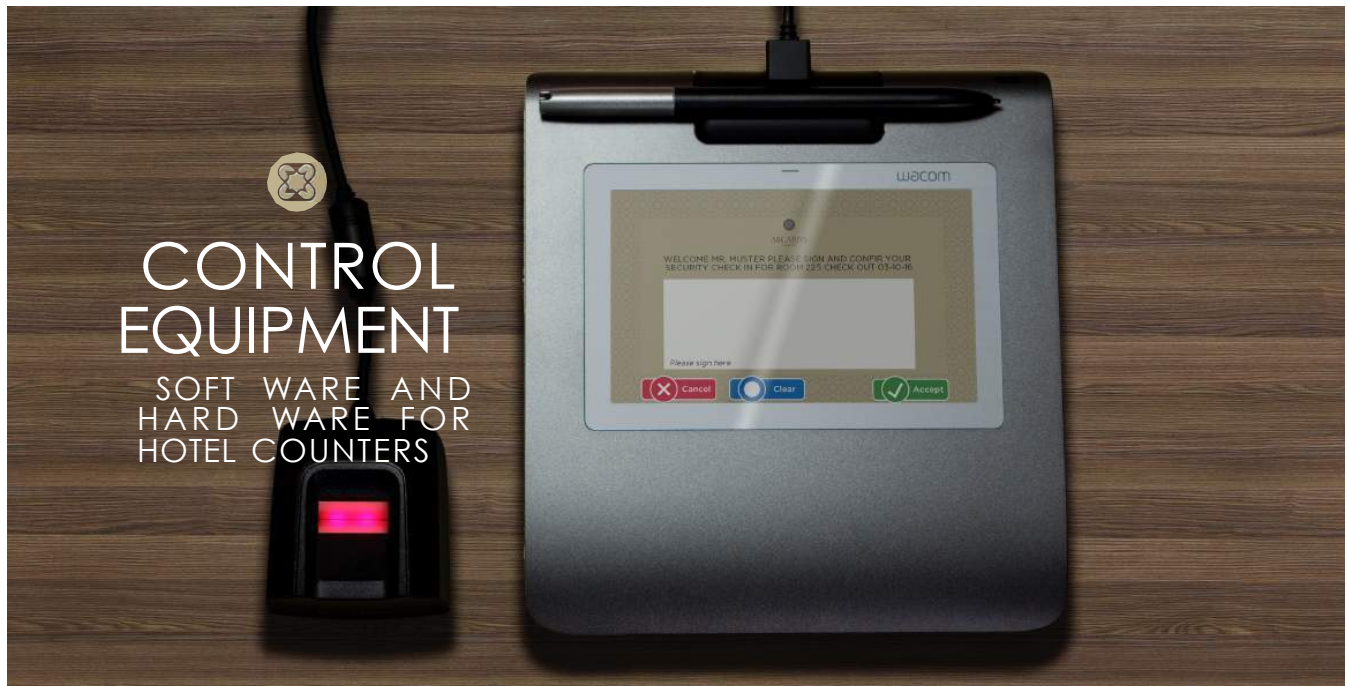
OUR SPECIAL PROJECTS DEPARTMENT



ARCARIVS[®]

LUXGUARD

TECHNOLOGY & SMARTPHONE APP.



CONTROL EQUIPMENT

SOFTWARE AND
HARDWARE FOR
HOTEL COUNTERS

The basic system consists on 3 elements:

- The biometric pad that recognises guest's signature
- The fingerprint reader to be used by Hotel staff, in order to identify operator
- Black box that control the system and all communications.

The price of the complete system depends on the integration with the PMS and the existing WIFI; there is also the option of integration of our App into the Hotel's app.



ARCARIUS[®]
LUXGUARD

PROJECT REFERENCES
INCLUDING FAMILY BUSINESS

LVMH
HOTEL MANAGEMENT

ROSEWOOD

A SENSE of PLACE™



OETKER COLLECTION
MASTERPIECE HOTELS

STEIGENBERGER
HOTELS AND RESORTS



One & Only
RESORTS

WALDORF
ASTORIA
HOTELS & RESORTS

PY  HOTELS & RESORTS

Seaside  *Hotels*

PRESS MEDIA



Mr. Luc Delafosse (Hotel du Crillon).

“The features are very interesting, relevant and creative.” “Many hotels may be interested in a Bespoke product”



Mr. Simon Rusconi (Hotel Prince des Galles).

“The idea of customization will always be appreciated in the Hospitality sector. I am not satisfied with the current standardised in-room safes. Guests want to be insured that it’s only them who have Access to opening the safe; it’s crucial to have an easy to use product”



Mr. Gianluca Priori (Hyatt Paris Madeleine)

“Actual Hotel Safes are not Safe.”



<http://laurentdelporte.com/christian-perdomo-pdg-arcarius/>

<http://www.laurentdelporte.com/en/safebox-hotel-arcarius/>

<http://www.hotelmanagement.net/design-trends/luxury-containers-arcarius-safes>



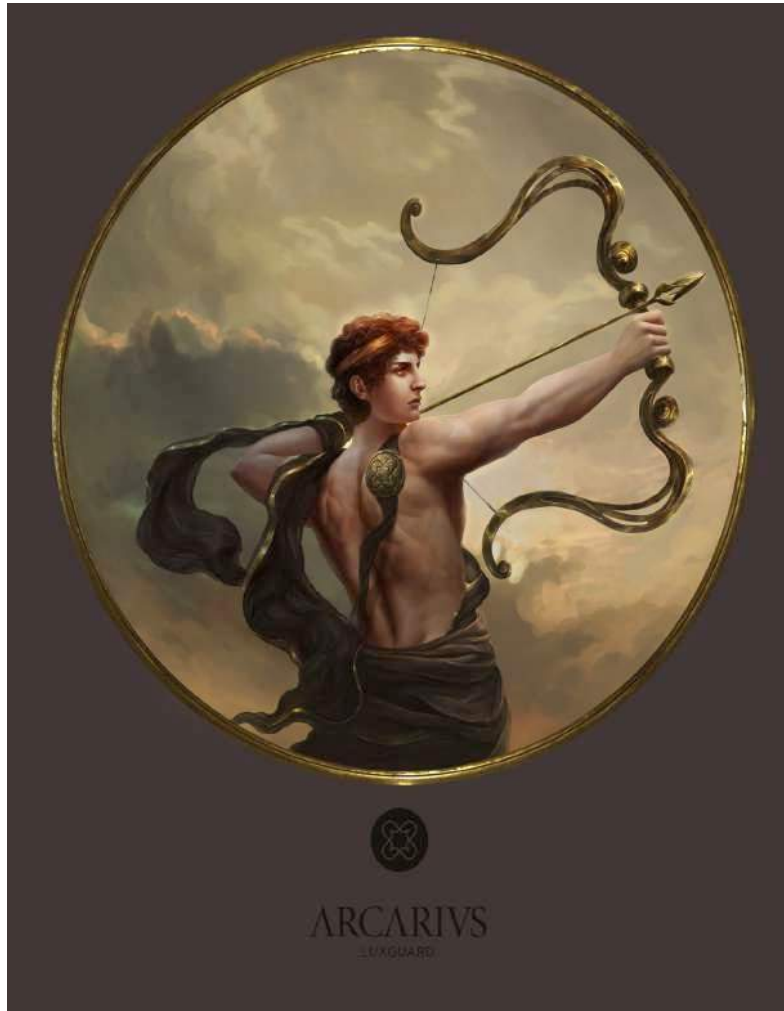
MADE
IN
GERMANY

italy

<http://bit.ly/2j6DqWW>

ARCARIUS[®]

LUXGUARD



CONTACT

Arcarius GmbH

Lievensteg 9, 41352
Korschenbroich, Germany

Tlf: +49 (0) 21 61 / 9909803

Email: info@arcarius.eu

GET INTOUCH

